

Server and Cloud Enrollment

Frequently Asked Licensing Questions

What is SCE?

The Server and Cloud Enrollment (SCE) is a licensing vehicle under the Microsoft Enterprise Agreement that enables organizations to standardize on one or more Microsoft Server and Cloud technologies.

To enroll in an SCE, you make an installed base-wide commitment to one or more components. This means committing to full Software Assurance coverage across the installed base of an SCE component.

In the case of System Center, this means committing to full System Center coverage on your Windows Server installed base through Core Infrastructure Suites (CIS). In return for making this commitment, SCE provides significant incremental value and benefits that include:

- 15 percent off Licenses and Software Assurance (L&SA) products and 5 percent off Software Assurance products.
- A subscription-based licensing option is available alongside perpetual licenses. This gives
 you access to more flexibility when you need to retire workloads, consolidate, or migrate
 to the cloud.
- If you commit to the Core Infrastructure Suite (CIS), you will receive incremental rights to use System Center to manage Microsoft Azure virtual machines and resources at no additional cost.
- All the benefits of Software Assurance include access to License Mobility for many applications, which enables even more seamless migrations to the cloud.

What are the key benefits of SCE?

The SCE is designed to build a standardized and high-value licensing foundation for customers adopting Microsoft's server and cloud technologies. It does so across three key benefits:

The SCE is a cloud enabled enrollment. The SCE provides flexible terms for Microsoft
Azure, application license mobility to the cloud through Software Assurance, System
Center benefits for managing Azure resources, and subscription options. Packaging these

- benefits in a single enrollment provides more options than ever for customers operating in dynamic and hybrid environments.
- The SCE better enables customers to standardize on Microsoft Server and Cloud technologies. SCE customers have the opportunity to access Microsoft's latest technologies and benefits through Software Assurance across all deployments.
- The SCE simplifies licensing management through standardization, making it easier to plan, administer, and adapt as organizations evolve.

Benefits of License Mobility

Core Infrastructure	Application Platform	Developer Platform	Azure
CIS DatacenterCIS Standard	 SQL Server Enterprise (Per Core) SQL Server Standard (Per Core and Server + CAL) SQL Server CAL BizTalk Server SharePoint Server 	Visual Studio	All Microsoft Azure cloud services*

^{*}If you're purchasing Core Infrastructure, Application Platform, or Developer Platform products under a Server and Cloud Enrollment (SCE), you're eligible to use Azure consumption services.

You can either:

- Pay monthly in arrears (based on usage), or
- Prepay annually or fully with a minimum of \$100/month commitment.

How does SCE work?

Enrolling in SCE requires the following:

- **Enterprise Agreement:** Although you need to sign an Enterprise Agreement, an Enterprise Enrollment for Desktop is not needed to qualify.
- **Annuity coverage:** 100 percent Software Assurance or Subscription coverage is required on your install base for each product family that you commit to. This includes those licenses that were not covered by Software Assurance when you entered the program.

With SCE, the following occurs:

- For licenses with continuous Software Assurance coverage, Software Assurance can be renewed upon entrance to the program at a discount.
- For the licenses that did not have Software Assurance, you can subscribe to the most current version of the product.
- For incremental licenses purchased during the agreement term, you receive additional price savings on L&SA.

Will I benefit from SCE?

SCE is ideal if you want to do the following:

- Get Microsoft's best pricing in exchange for Standardizing on Microsoft Server and Cloud products across your organization.
- Use the most up to date versions of each product.
- Have consistent and predictable pricing for the length of the term.
- Have the flexibility to own perpetual rights to products as well as subscribe.
- Lower your maintenance costs.

Is there a benefit to committing to multiple components in an SCE?

Once you have made an enterprise-wide commitment to a given component, you get all the benefits that go along with that component. If an additional commitment is made to an alternate component, then you will also realize the incremental benefits for that set of products. There is no "cumulative" benefit of adding multiple components other than the simplicity of standardizing your Server and Cloud licensing in a single vehicle.

If I have existing licenses without Software Assurance, how should I add those into the SCE Agreement?

For all licensed deployments of products that must be covered as part of an installed-based commitment to SCE that are not current with Software Assurance, you can choose to add them as subscription or to add them as L&SA at signing.

What is the minimum footprint by product?

Core Infrastructure	Application Platform	Developer Platform	Azure
Minimum order is 400 Core Licenses for Core Infrastructure Server Suites Standard or Datacenter (either edition or any combination of both)	SQL Server: 50 SQL Server per core or 5 SQL Server per server with 250 CALS BizTalk: 24 cores of any edition SharePoint Server: 5 servers SQL Server must be covered if selecting any Application product	20 licenses of any combination of Visual Studio Enterprise and MSDN Platforms	If Azure Monetary Commitment is the only Server and Tools Product selected, the minimum initial order for Monetary Commitment is 10 Monetary Commitment units per month. Otherwise, the minimum initial order quantity is 1 Monetary Commitment
			unit per month

How much will I save through the SCE?

SCE offers a 15 percent discount on Licenses and Software Assurance and a 5 percent discount on Software Assurance.

What is monetary commitment in the SCE, and what are the benefits?

Azure Prepayment enables you to prepay for consumption of eligible Azure services and Azure Reserved Virtual Machine Instances. You have two options when purchasing prepayments. In the first option, you can make a prepaid prepayment, making all funds available until enrollment expiration. In the second option, you can make a prepayment commitment, which enables funds to be available from one anniversary date to the next. Prepayment is available through all enterprise enrollments. Customers can use these prepayment options to create budget predictability and control in purchasing these eligible Azure services and Reserved VM Instances.

How do Azure Prepayments work?

For more information about Azure Prepayments, please visit the following:

https://learn.microsoft.com/en-us/azure/cost-management-billing/understand/review-enterprise-agreement-bill

How is subscription different than traditional Licenses and Software Assurance (L&SA)?

Subscription options in SCE are available for the components that require an installed-base commitment. If workloads are retired or moved to the cloud, subscription license quantities can be reduced annually. Within a selected component, you can selectively choose to own/maintain perpetual units with full-term commitments of three years or have some as subscription.

Can I purchase a subscription for new units?

Yes, you can select whether units you add at signing of SCE or license at true-up (based on deployments) will be subscription or perpetual (L&SA). You can choose based on your individual workload requirements.

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What are the "Cloud Management Benefits" for System Center and Microsoft Azure?

If you make an installed-base commitment to CIS, you will be able to use System Center to manage Microsoft Azure resources that are licensed through. For every 16 CIS Suite core <u>Licenses</u> or each CIS Suite processor <u>License</u> covered by your SCE, you may manage up to 10 qualifying <u>Virtual OSEs</u> running within Microsoft Azure. Qualifying <u>Virtual OSEs</u> include:

- Windows Server Virtual Machine Instances (including Instances deployed under Azure HUB)
- Cloud Services instances (Web role and Worker role)
- Storage Accounts
- SOL Databases
- Websites instances

Is SCE available to government customers?

Yes. SCE is available to both commercial and government customers. SCE is not, however, available to education customers who continue to have access to the Education Server Platform (ESP) licensing option within EES. ESP will continue to be supported for education customers wishing to simplify their server licensing.

How do I enroll in the SCE?

To enroll in SCE, please contact your channel partner or Microsoft account manager.

Where can I find more information on SCE?

Learn more about Server and Cloud Enrollment.

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