

THE MICROSOFT LICENSING BODY OF KNOWLEDGE 2021 EXAM

WHY TAKE THIS EXAM?

Achieving a pass in the Microsoft Licensing Body of Knowledge 2021 Exam demonstrates that you've got a great knowledge of Microsoft licensing across on-premises products, Online Services and Azure services, and all the different ways that customers can buy them. When you pass the exam, you'll receive a Credly digital badge to share your achievement with others.



WHO IS THE EXAM AIMED AT?

The exam is aimed at anyone who wants to demonstrate a great knowledge of Microsoft licensing. This includes:

- People responsible for licensing in a customer organization
- People in a partner organization who sell licensing solutions to customers
- People in a licensing role at Microsoft

WHAT DOES THE EXAM COVER?

The exam tests across six different areas – you can find out more on the following pages:

- Licensing on-premises products
- Buying on-premises products
- Licensing Online Services
- Buying Online Services
- Licensing Azure services
- Buying Azure services

TOPIC 1:

LICENSING ON-PREMISES PRODUCTS

PRODUCTS INCLUDED:

- Windows Server 2019, System Center 2019
- SQL Server 2019, BizTalk Server 2020
- Exchange Server 2019, SharePoint Server 2019, Skype for Business Server 2019, Project Server 2019
- Dynamics 365 Server, Dynamics 365 for Operations Server
- Visual Studio Standard subscriptions, Azure DevOps Server 2020
- Windows 10, Office 2019, Visio 2019, Project 2019

KNOWLEDGE TESTED:

- Fundamentals of on-premises products licensing: downgrade and down-edition rights, license reassignment rights, product use rights etc.
- Licensing physical and virtual workloads
- Licensing external users
- Licensing a server farm
- Licensing for disaster recovery
- Software Assurance benefits

SUGGESTED RESOURCES:

- Microsoft Licensing Body of Knowledge book: pages 13 - 124
- Get Licensing Ready: Licensing Specialist: on-premises products track

TOPIC 2: BUYING ON-PREMISES PRODUCTS

PROGRAMS INCLUDED:

- Enterprise Agreement: Enterprise Enrolment, Enterprise Subscription Enrolment, and Server and Cloud Enrolment
- MPSA and Select Plus
- Open and Open Value agreements
- Cloud Solution Provider (CSP) program

KNOWLEDGE TESTED:

- Product and license-type availability across programs
- Specifics on how a program works: minimum orders, enterprise-wide purchasing, and points and pools etc.
- Price levels, price protection and payment options
- Availability of Software Assurance benefits
- Customer options at the end of an agreement term
- Recommending the right program for a customer

SUGGESTED RESOURCES:

- Microsoft Licensing Body of Knowledge book: pages 125 - 165
- Get Licensing Ready: various modules in the Microsoft programs tracks

TOPIC 3:

LICENSING ONLINE SERVICES

PRODUCTS INCLUDED:

- Windows 10 per User and Microsoft 365 Apps
- Office 365, EMS and Microsoft 365 plans for small business, Frontline Workers, and enterprise users
- Security and Compliance products
- Teams and Audio Services
- Visio Online and Microsoft Project
- Dynamics 365 CRM apps, Marketing, Customer Insights, and Customer Voice
- Dynamics 365 ERP apps, Commerce, Fraud Protection, and Electronic Invoicing
- Dynamics 365 Business Central
- Power BI, Power Apps, Power Automate, Power Virtual Agents

KNOWLEDGE TESTED:

- Fundamentals of Online Services products licensing: license reassignment rights, types of Online Services User SLs (Full, Add-on, Step-up, From SA), tenant-level services etc.
- Basics of licensing each product above
- Components of plans and high-level comparisons
- On-premises use rights, where available
- Licensing for virtual desktops

SUGGESTED RESOURCES:

- Microsoft Licensing Body of Knowledge book: pages 166 - 292
- Get Licensing Ready: Licensing Specialist: Online Services track

TOPIC 4: BUYING ONLINE SERVICES

PROGRAMS INCLUDED:

- Enterprise Agreement: Enterprise Enrolment, Enterprise Subscription Enrolment, and Server and Cloud Enrolment
- MPSA
- Open and Open Value agreements
- Cloud Solution Provider (CSP) program

KNOWLEDGE TESTED:

- Product and license-type availability across programs
- Specifics on how a program works: minimum orders, enterprise-wide purchasing, and points and pools etc.
- Price levels, price protection and payment options
- Adding and reducing licenses
- Recommending the right program for a customer

SUGGESTED RESOURCES:

- Microsoft Licensing Body of Knowledge book: pages 293 - 316
- Get Licensing Ready: various modules in the Microsoft programs tracks

TOPIC 5: LICENSING AZURE SERVICES

SERVICES INCLUDED:

- Windows Server and SQL Server virtual machines, including Spot and constrained core VMs
- Azure SQL solutions
- Reservations: Reserved Instances, Reserved Capacity, Software Plans
- Azure Dedicated Host
- Azure Defender
- Windows Virtual Desktop
- Visual Studio Cloud subscriptions, Azure DevOps services
- Azure Marketplace

KNOWLEDGE TESTED:

- Fundamentals of licensing Azure services: Azure consumption services and User SLs, Azure Pricing Calculator, Azure Management Portal, Azure Subscriptions (production and Dev/Test)
- Basics of licensing each of the services above
- Azure Hybrid Benefit and License Mobility through SA
- Using licenses in customer-owned and partner solutions

SUGGESTED RESOURCES:

- Microsoft Licensing Body of Knowledge book: pages 317 - 382
- Get Licensing Ready: Licensing Specialist: Azure solutions track

TOPIC 6: BUYING AZURE SERVICES

PROGRAMS INCLUDED:

- Enterprise Agreement: Enterprise Enrolment, Enterprise Subscription Enrolment, and Server and Cloud Enrolment
- Open and Open Value agreements
- Cloud Solution Provider (CSP) program
- Enterprise Microsoft Customer Agreement

KNOWLEDGE TESTED:

- Azure components availability across programs
- Basics of how a program works when Azure is purchased
- Payment options, including Azure prepayment where available, and paying for Reservations
- Recommending the right program for a customer

SUGGESTED RESOURCES:

- Microsoft Licensing Body of Knowledge book: pages 383 - 396
- Get Licensing Ready: various modules in the Microsoft programs tracks

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WHAT'S THE FORMAT OF THE EXAM?

There are four sections in the exam. The first three sections are designed to test your knowledge of how Microsoft's products are licensed and sold, and the last section tests your application of that knowledge with two scenarios which you read and then answer questions on.

Several different question types are used in the exam ranging from typing in a numerical answer to a variety of multiple-choice type questions. You have 90 minutes to answer 61 questions in the exam.

WHAT PREPARATION SHOULD I DO?

This exam tests the knowledge in our Microsoft Licensing Body of Knowledge 2021 book, (<https://bit.ly/MSLBOK2021Book>) so reading and understanding the topics in this book will ensure that you have the right information to pass the exam. You may also want to use Get Licensing Ready to help in your preparation (<http://www.getlicensingready.com>).

HOW DO I TAKE THE EXAM?

The exam is a closed-book exam delivered by Prometric, a leading provider of technology-enabled testing and assessment solutions and you can choose to take it in one of their testing centres, or remotely proctored in your own workplace.

WHERE CAN I FIND OUT MORE?

Go to <http://bit.ly/MSLBOK2021Exam> for more information or email info@licensing-school.co.uk.