

Microsoft 365 A1

Frequently Asked Questions

FOR MICROSOFT AUTHORIZED EDUCATION PARTNERS

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Microsoft 365 A1

1. What is Microsoft 365 A1?

Microsoft 365 A1 is a comprehensive education solution for small and mid-size schools using affordable new Windows devices.

Microsoft 365 A1 is a per-device license and includes:

- Intune for Education for device management
- Office 365 Education with Teams and OneNote for classroom collaboration
- Windows 10 Pro Education upgrade for better learning outcomes

2. Why should I buy Microsoft 365 A1?

Microsoft 365 A1 is designed for customers that are buying Windows devices and do not currently have a Microsoft Volume Licensing agreement. Microsoft 365 A1 is everything a school needs in a single, simplified bundle to unlock limitless learning on Windows 10 devices.

The \$30 per-device license lasts for the life of the device, defined in the [Product Terms](#) as 6 years from the date of the order, and simplifies the licensing process of attaching Intune for Education and Office 365 Education to a device sale through the Cloud Solution Provider (CSP) program.

3. How can customers get free training for educators with Microsoft 365 A1? (US only)

To help educators use technology effectively in the classroom, a customer can receive teacher professional development at no additional cost when purchasing at least 30 Microsoft 365 A1 licenses for their Windows 10 devices. Each customer is eligible for a maximum of 3 days of free training for 30 educators. Here are the qualifying number of licenses and corresponding number of training days:

| MICROSOFT 365 A1 PURCHASED | FREE TRAINING DAYS |
|----------------------------------|--------------------|
| 30-199 | 1 |
| 200-499 | 2 |
| 500+ | 3 |
| 1 day = 6 hours; ½ day = 3 hours | |

This free professional development offer for educators is available in the US only, starting February 1 and ending December 31, 2018. Training will be provided by select, qualified Microsoft Education Training Partners. Customers can learn more here: [PD Offer](#).

4. How can customers obtain Microsoft 365 A1?

Customers may contact an Authorized Education Partner (AEP) that is eligible to sell offers on the CSP price list to license Microsoft 365 A1.

5. When will Microsoft 365 A1 be available?

Microsoft 365 A1 will be available through the Cloud Solution Provider (CSP) channel starting on February 7, 2018.

6. How will Microsoft 365 A1 be priced and licensed?

This comprehensive education solution costs just \$30 (ERP) per Windows laptop or 2-in-1. There is no differentiated Faculty or Student pricing. Per the Microsoft [Product Terms](#), the term of Microsoft 365 A1 (per device) is six years from the date of order.

Microsoft 365 A1 is licensed for multiple users on a single device so it is a great solution for carts, labs, and classrooms that share devices across students.

Microsoft 365 A1 may be reassigned to a new device of the same model (or equivalent) upon permanent hardware failure of the device that Microsoft 365 A1 was previously assigned to.

7. Why is Microsoft 365 A1 showing up on the CSP Price List as a monthly price instead of a one-time charge?

CSP displays a monthly price on the Price List but will result in a one-time charge on the Invoice. Even though Microsoft 365 A1 is designated as 'annual' in CSP, it is set up with 'one-time billing' so it will not show up on subsequent invoices.

8. How do I assign user licenses for Microsoft 365 A1 (per device)?

Assigning licenses has been streamlined with Microsoft 365 A1 (per device). With Intune for Education, the licenses are tied to the device so there is no user assignment necessary. With Office 365 A1 the licenses are tied to the user. The administrator assigns the licenses to individual users (Faculty or Student) in the Office 365 admin portal or Partner Center.

If a customer has more users than designated in the order for Office 365 A1, they can add 'Unlimited' Office 365 A1 users in the Office 365 admin portal — no additional orders or partner involvement is necessary.

9. Through which channels will Microsoft 365 A1 be available?

Microsoft 365 A1 will be available via Authorized Education Partner (AEP) partners in the Cloud Solution Provider program (CSP).

10. What happens if an institution already has Office 365 Education and Intune for Education (or Intune) through Microsoft 365 A3 or A5?

Customers that already have Office 365 Education and Intune for Education (or Intune) licensed for all their devices do not need to purchase Microsoft 365 A1 to manage their new, low-cost Windows devices.

11. Can a customer transition from a Microsoft 365 A1 per-device license to a Microsoft 365 A3 or A5 per-user license?

No. Microsoft 365 A1 is a per-device license and therefore has no transition path to Microsoft 365 A3 or A5, which are per user licenses.

12. Can a customer get volume discounts for Microsoft 365 A1?

No. There are no volume discounts for Microsoft 365 A1.

13. Does Microsoft 365 A1 include student use benefits?

No. There are no student use benefits for Microsoft 365 A1. However, as noted above, Microsoft 365 A1 is licensed for multiple users on a single device so it is a great solution for carts, labs, and classrooms that share devices across students.

14. Can a school purchase Microsoft 365 A1 for Chromebooks?

No. Microsoft 365 A1 is available for Windows devices. For customers that want Microsoft's industry-leading collaboration tools, Office 365 for A1 is free for schools and provides flexible and familiar tools across devices and platforms.

15. Can customers purchase Microsoft 365 A1 for laptops running Windows 7 or 8/8.1 that they already have within schools?

Yes. Microsoft 365 A1 may be licensed for existing devices licensed with Windows 7 or later. With Microsoft 365 A1, customers will need to upgrade, at no extra cost, to Windows 10 Pro Education from Windows 7 or 8/8.1 Pro to use Intune for Education.

16. Does Microsoft 365 A1 give rights to upgrade a school device from Windows Home to Windows 10 Education?

No. Microsoft 365 A1 does not give the right to upgrade from one Windows edition to a different edition. However, Microsoft 365 A1 may be licensed for existing devices licensed with Windows 7 Pro or later. With Microsoft 365 A1, customers will need to upgrade, at no extra cost, to Windows 10 Pro Education from Windows 7 or 8/8.1 Pro to use Intune for Education.

17. How do I upgrade my Windows 7 Pro devices to Windows 10 Pro Education?

Windows 10 Pro Education upgrade is available for devices owned by K-12 academic institutions that have purchased Microsoft 365 A1, which include an upgrade from Windows 7 or 8/8.1 Pro to Windows 10 Pro Education.

Criteria:

- Your Windows device must currently be running Windows 7 Pro, Windows 7 Ultimate, Windows 8 Pro, or Windows 8.1 Pro
- The number of seats/devices you are requesting must be equal to or less than the number of seats/devices on your proof of purchase
- You must provide proof of purchase of both Microsoft 365 A1 and your Windows devices

To receive Windows 10 Pro Education upgrade product keys:

1. Go to <https://www.microsoft.com/en-us/cssedurequest> to complete and submit the Windows 10 Pro Education Product Request Form – submission includes uploading proof of purchases
 - a. Provide proof of purchase for Microsoft 365 A1
 - b. Provide proof of purchase for devices that qualify for the upgrade: Windows 7 Pro, Windows 7 Ultimate, Windows 8 Pro, or Windows 8.1 Pro
2. If approved, you will receive an email with your institution's Windows 10 Pro Education product upgrade key(s) within 72 hours.

For more information on Windows 10 editions for education customers, see TechNet article [here](#).

18. Does a school need anything else to connect Windows devices with Microsoft 365 A1 to other shared resources?

No. Everything a customer needs to connect shared resources using Azure Active Directory is included with Microsoft 365 A1.

19. Whom does a customer contact with additional questions or technical support needs?

Contact your CSP AEP partner for additional questions and support.

20. Where is more information available about Microsoft 365 A1?

Details on Microsoft 365 A1: <https://www.microsoft.com/en-us/education/management/default.aspx>

Microsoft 365 Education plan comparison page: <https://www.microsoft.com/en-us/education/buy-license/microsoft365/default.aspx>

Details on Intune for Education: <https://docs.microsoft.com/en-us/intune-education/what-is-intune-for-education>

Details on Windows for Education: <https://docs.microsoft.com/en-us/education/windows/>

21. What are the differences between the Microsoft 365 Education suites?

| Microsoft 365 A1 | Microsoft 365 A3 | Microsoft 365 A5 |
|--|--|--|
| Everything small to medium-sized schools/districts need to get started; Google compete offer | 'Hero' offer for medium and large-sized schools/districts running hybrid environments | Premium stack for medium and large-sized schools/districts that includes advanced security features |
| Per device pricing and licensing tied to the life of the device (6 years) | Per user licensing with Annual subscriptions; student use benefits available with org-wide purchases | Per user licensing with Annual subscriptions; student use benefits available with org-wide purchases |
| 100% Cloud offer (no on-prem licensing) | EES: Hybrid offers; supports Edu DT to M365 transition CSP: no on-prem licensing | EES: Hybrid offers; supports Edu DT to M365 transition CSP: no on-prem licensing |
| Tied to the purchase of a device | No device purchase necessary | No device purchase necessary |
| Availability: CSP | Availability: EES, CSP (April 2018) | Availability: EES, CSP (starting April 2018**) |

**Microsoft 365 A5 without PSTN Conferencing will be available in April; Microsoft 365 A5, with PSTN Conferencing, will be available at a later date.

Detailed view:

| | | Microsoft 365 A1 | Microsoft 365 A3 | Microsoft 365 A5 |
|---|--|------------------|------------------|------------------|
| | | Per-Device | Per-User | Per-User |
| Collaboration & Learning | Office Online: web-based document editing | ● | ● | ● |
| | Office client applications: <i>Word, Excel, PowerPoint, Outlook</i> | | ● | ● |
| | Email & calendar, IM, persistent chat, Yammer | ● | ● | ● |
| | Files & content management: <i>file storage, sharing, Groups, Planner</i> | ● | ● | ● |
| | Minecraft: Education Edition | | ● | ● |
| Inclusive Classroom Tools | Microsoft Teams with classroom experiences, PLC and Staff teams | ● | ● | ● |
| | OneNote Class Notebook, Sway | ● | ● | ● |
| | Learning Tools, Accessibility Checker, Office Lens | ● | ● | ● |
| Voice, Video, and Meetings | Skype for Business | ● | ● | ● |
| | Cloud PBX & PSTN Conferencing | | | ● |
| Compliance | Legal Hold, eDiscovery search and export | ● | ● | ● |
| | Advanced eDiscovery, Customer Lockbox, Advanced Data Governance | | | ● |
| Management & Basic Security | Intune for Education | ● | ● | ● |
| | School Data Sync, Data Loss Prevention, Office 365 Rights Management | ● | ● | ● |
| | Office 365 A3: <i>Cloud App Security, Skype Meeting Broadcast, Delve, Bookings</i> | | ● | ● |
| | EMS A3: <i>Intune for Education, AADP P1, AIPP P1, Advanced Threat Analytics</i> | | ● | ● |
| | Windows Auto Pilot | ● | ● | ● |
| | Windows 10 Education A3 ¹ | | ● | ● |
| Advanced Security, Analytics & Voice | Office 365 A5: <i>ATP, TI, Adv. Comp., Power BI Pro, MyAnalytics</i> | | | ● |
| | EMS A5: <i>AADP P2, AIPP P2, Cloud App Security</i> | | | ● |
| | Windows 10 Education A5 ¹ : <i>Windows Defender ATP</i> | | | ● |
| Server & CAL Benefits² | Productivity Server Licenses & CALs (Exchange, SharePoint, Skype for Business, etc.) | | ● | ● |
| | Windows Server CALs | | ● | ● |
| | System Center Config CML | | ● | ● |
| | System Center Endpoint Protection | | ● | ● |

¹For Microsoft 365 A3/A5 in CSP, the Windows component will not include a software download of Windows 10 Education; the initial option will be to deploy Windows 10 Enterprise via AAD enablement.

²In EES, Microsoft 365 A3 & A5 will offer the same on premises benefits as Education Desktop w/ ECAL, plus more (e.g. server licenses) enabling customers to continue to deploy on premises if preferred. On premises benefits will not be available in CSP.

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