# Licensing Online Services through Open and **Open Value Agreements**

## Volume Licensing

#### OFFICE 365

Office 365 brings together cloud versions of Microsoft's most trusted communications and collaboration products with the latest versions of Microsoft Office applications, for businesses of all sizes.

Depending on the plan, Office 365 includes:

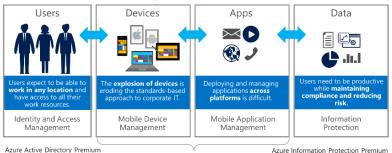
- Office applications SharePoint Online
- Exchange Online Skype for Business Online

#### LICENSING ONLINE SERVICES

- Each user is assigned a User Subscription License (User SL)
- This licenses the user to access the relevant Online Services from any device
- User SLs may be reassigned, but the usual 90-day rule applies

#### ENTERPRISE MOBILITY + SECURITY E3/E5

Enterprise Mobility + Security E3/E5 keeps employees productive on their favorite apps and devices, while protecting company data.



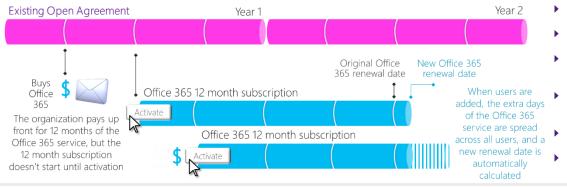
Azure Active Directory Premium Cloud App Security

Advanced Threat Analytics

Microsoft Intune \*EMS E5 contains Cloud App Security and Azure Active Directory Premium/Azure Information Protection Premium Plan 2

* Currently not available through Open and Open 1 ** Includes Office 365 PLANS							en and Open Value	
https://technet.microsoft.com/en-us/library/office-365-plan- options.aspx		Business Essentials	Business	Business Premium	Office 365 ProPlus	E1	E3	E5
	User maximum	300	300	300	Unlimited	Unlimited	Unlimited	Unlimited
Microsoft Office	Office 365 applications		$\checkmark$	$\checkmark$	$\checkmark$		<b>√</b> **	<b>√</b> **
	Office for tablets	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
	Office Online	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
	Mobile apps	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
Microsoft Exchange Online	Standard (Plan 1)	$\checkmark$		$\checkmark$		$\checkmark$	$\checkmark$	$\checkmark$
	Enterprise (Plan 2)						$\checkmark$	$\checkmark$
Microsoft SharePoint Online	Standard (Plan 1)	$\checkmark$		$\checkmark$		$\checkmark$	$\checkmark$	$\checkmark$
	Enterprise (Plan 2)						$\checkmark$	$\checkmark$
Microsoft Skype for Business Online	Standard (Plan 1)	$\checkmark$		$\checkmark$		$\checkmark$	$\checkmark$	$\checkmark$
	Enterprise (Plan 2)	$\checkmark$		$\checkmark$		$\checkmark$	$\checkmark$	$\checkmark$
	Phone System							$\checkmark$
	Audio Conferencing							$\checkmark$
Analytics	Power BI Pro, MyAnalytics							$\checkmark$
Security	Customer LockBox, Advanced Threat Protection							$\checkmark$

#### BUYING ONLINE SERVICES THROUGH OPEN



- There is no minimum order for Office 365
- The customer pays upfront for 12 months of the Office 365 service
- The Office 365 Subscription is not coterminous with the underlying Open Agreement
- The Office 365 Subscription term starts when it is activated, not when purchased
- A single dynamic key activates the exact number of User SLs paid for

When new users are added, the renewal date is "blended"

**Microsoft** 

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OFFICE 365 PLANS AND EMS – FULL	Advanced Threat Protection, Customer LockBox					
	Power BI Pro, MyAnalytics					
Skype for Business Server Plus CAL	Phone System					
Office Professional Plus 2016		Office 365 ProPlus				
Exchange Server Standard CAL		Exchange Online Plan 1				
SharePoint Server Standard CAL Office	365	SharePoint Online Plan 1				
Skype for Business Server Standard CAL		Skype for Business Online Plan 1				
Skype for Business Server Enterprise CAL	E3	Skype for Business Online Plan 2 <sup>1</sup> SharePoint Online Plan 2 <sup>1</sup>				
SharePoint Server Enterprise CAL						
Exchange Server Enterprise CAL with Services		Exchange Online Plan 2 <sup>1</sup>				
Advanced Threat Analytics CML		Azure Advanced Threat Protection for Users <sup>3</sup>				
Windows RMS CAL		Azure Information Protection Premium Plan 1/Plan 2 <sup>3</sup>				
System Center Configuration Manager CML		Microsoft Intune				
System Center Endpoint Protection SL	EMS E3/E5					
Windows Server CAL						
Microsoft Identity Manager CAL		Azure Active Directory Premium Plan 1/Plan 2 <sup>3</sup>				
		Cloud App Security <sup>3</sup>				
Core CAL Suite Component Enterprise CAL Suite Component 🗰 Access to on-premises services 📄 Access to cloud services						
<sup>1</sup> Incremental services of Plan 2 <sup>2</sup> Included in Exchange Online Plan 2 <sup>3</sup> Exclusive to EMS E5						

#### ONLINE SERVICES ADD-ON USER SLs

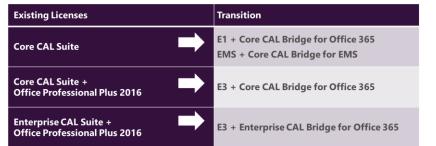
To "add-on" functionality for organizations who already have existing qualifying licences. The Office 365 Add-ons are only available to customers with an organization-wide commitment.

	E1	E3	EMS E3	EMS E5
Office Professional Plus		~		
Core CAL Suite	~		~	$\checkmark$
Core CAL Suite and Office Professional Plus		~		
Enterprise CAL Suite			~	~
Enterprise CAL Suite and Office Professional Plus		~		

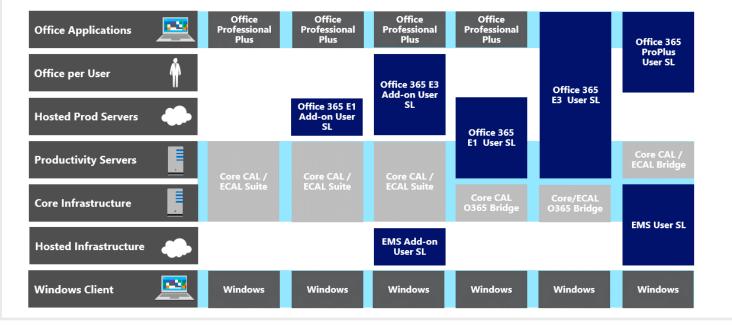
#### THE BRIDGE CALS

- Required when there is a transition to the cloud and an existing on-premises commitment in a CAL suite must be maintained
- Available only in Open Value, for both organizationwide and non organization-wide customers
- Office 365 Business plans cannot be used in combination with a Bridge CAL
- Bridge CALs may only be used at Anniversary
- Bridge CALs are only available as User Subscription Licenses

### MOST COMMON TRANSITIONS



#### MOVING TO THE CLOUD: OPEN VALUE



#### Further Microsoft Licensing handouts and exams: GetLicensingReady.com

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