

# Buying Azure Services through CSP

## AZURE SERVICES

Azure services are primarily sold as Plans or on a consumption basis.

### Azure Plans

There are three types of Azure Plans:



All of the Azure User Plans are available through CSP and are transacted as license-based services. Buying these services is covered in the "Buying Online Services through CSP" handout.

## CONSUMPTION-BASED SERVICES

Services such as virtual machines are billed on a consumption basis where customers pay for the services when they are in use. These services are the focus for this handout.

The majority of the Azure consumption services are available through CSP.

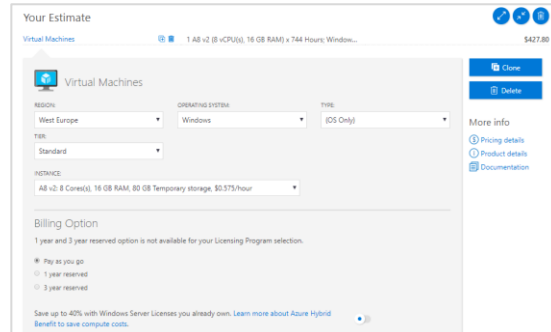
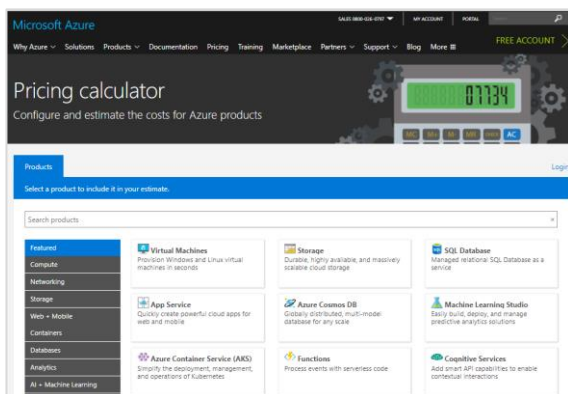
## BILLING AND PRICE PROTECTION

All Azure consumption services are billed at the end of the monthly billing period, based on the actual services used.

Prices for a particular service are taken from the monthly price list, and thus prices for the same service could be different every month.



## AZURE PRICING CALCULATOR



The Azure Pricing Calculator is a great way for both customers and partners to estimate pricing of all of the Azure consumption services. Find it here: <http://bit.ly/AzurePricingCalculator>.

## MANAGING CONSUMPTION AND SPEND

Partners may see the consumption of services and estimated spend of their customers via the Partner Center portal. Partners are responsible for communicating consumption and spend to customers; this could be as part of a managed service or via a self-service portal, for example.

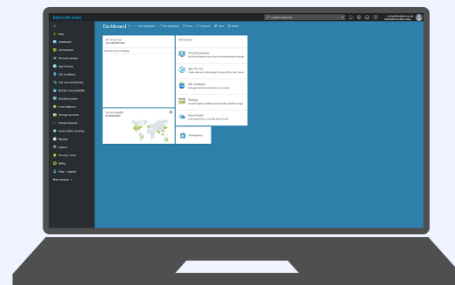
## PROVISIONING RESOURCES

All Azure resources are provisioned in the Azure Management portal. In CSP, the default behavior is that partners access this portal on behalf of their customers. However, they can allow a customer access to the whole Subscription or a single resource within it, as required.

## AZURE SUBSCRIPTIONS

All customers intending to use Azure consumption services must have an Azure Subscription set up. An Azure Subscription is linked to a payment mechanism (CSP, for example) and as resources (such as virtual machines) are created they are assigned to an Azure Subscription.

Multiple Azure Subscriptions are allowed on a single customer tenant and the names are often customized for ease of use. An Azure Subscription has a duration of 1 month and automatically renews.



Note that this handout details programmatic offerings from Microsoft. Partners are entitled to create their own customer offers.