

# Microsoft 365 A1

## Frequently Asked Questions

### **FOR MICROSOFT AUTHORIZED EDUCATION PARTNERS**

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## 1. What is Microsoft 365 A1?

Microsoft 365 A1 is a comprehensive education solution for small and mid-size schools using affordable new Windows devices.

Microsoft 365 A1 is a per-device license and includes:

- Office 365 Education with Teams and OneNote for classroom collaboration
- Windows 10 Pro upgrade for better learning outcomes
- Intune for Education for device management

## 2. Why should I buy Microsoft 365 A1?

Microsoft 365 A1 targets customers that are buying Windows devices and do not currently have a Microsoft Volume Licensing agreement. Microsoft 365 A1 is everything a school needs in a single, simplified bundle to unlock limitless learning on Windows 10 devices.

The \$30 per-device license lasts for the life of the device, defined in the [Product Terms](#) as 6 years from the date of the order, and simplifies the licensing process of attaching Intune for Education and Office 365 Education to a device sale through the Cloud Solution Provider (CSP) program.

## 3. How can customers get free training for educators with Microsoft 365 A1? (US only)

To help educators use technology effectively in the classroom, a customer can receive teacher professional development at no additional cost when purchasing at least 30 Microsoft 365 A1 licenses for their Windows 10 devices. Each customer is eligible for a maximum of 3 days of free training for 30 educators. Here are the qualifying number of licenses and corresponding number of training days:

MICROSOFT 365 A1 PURCHASED	FREE TRAINING DAYS
30-99	1/2
100-299	1
300-499	2
500+	3

This free professional development offer for educators is available in the US only, starting February 1 and ending December 31, 2018. Training will be provided by select, qualified Microsoft Education Training Partners.

## 4. How can customers obtain Microsoft 365 A1?

Customers may contact an Authorized Education Partner (AEP) partner that is eligible to sell offers on the CSP price list in order to license Microsoft 365 A1.

## 5. When will Microsoft 365 A1 be available?

Microsoft 365 A1 will be available through the Cloud Solution Provider (CSP) channel only on February 7, 2018. It is currently on the January Price List Preview.

## **6. How will Microsoft 365 A1 be priced and licensed?**

This comprehensive education solution costs just \$30 per Windows laptop or 2-in-1. There is no differentiated Faculty or Student pricing. Per the Microsoft [Product Terms](#), the term of Microsoft 365 A1 (per device) is six years from the date of order.

Microsoft 365 A1 is licensed for multiple users on a single device so it is a great solution for carts, labs, and classrooms that share devices across students.

Microsoft 365 A1 may be reassigned to a new device of the same model (or equivalent) upon permanent hardware failure of the device that the Microsoft 365 A1 was previously assigned to.

## **7. Through which channels will Microsoft 365 A1 be available?**

Microsoft 365 A1 will be available via Authorized Education Partner (AEP) partners in the Cloud Solution Provider program (CSP).

## **8. What happens if an institution already has Office 365 Education and Intune for Education (or Intune) through Microsoft 365 A3 or A5?**

Customers that already have Office 365 Education and Intune for Education (or Intune) licensed for all their devices do not need to purchase Microsoft 365 A1 to manage their new, low-cost Windows devices.

## **9. Can a customer transition from a Microsoft 365 A1 per-device license to a Microsoft 365 A3 or A5 per-user license?**

No. Microsoft 365 A1 is a per-device license and therefore has no transition path to Microsoft 365 A3 or A5, which are per user licenses.

## **10. Can a customer get volume discounts for Microsoft 365 A1?**

No. There are no volume discounts for Microsoft 365 A1.

## **11. Does Microsoft 365 A1 include student use benefits?**

No. There are no student use benefits for Microsoft 365 A1. However, as noted above, Microsoft 365 A1 is licensed for multiple users on a single device so it is a great solution for carts, labs, and classrooms that share devices across students.

## **12. Can a school purchase Microsoft 365 A1 for Chromebooks?**

No. Microsoft 365 A1 is available for Windows devices. For customers that want Microsoft's industry-leading collaboration tools, Office 365 for A1 is free for schools and provides flexible and familiar tools across devices and platforms.

## **13. Can customers purchase Microsoft 365 A1 for laptops running Windows 8 that they already have within schools?**

Yes. Microsoft 365 A1 may be licensed for existing devices licensed with Windows 7 or later. With Microsoft 365 A1, customers will need to upgrade, at no extra cost, to Windows 10 Pro from Windows 7 or 8 in order to use Intune for Education.

#### 14. Does Microsoft 365 A1 give rights to upgrade a school device from Windows Home to Windows 10 Education?

Yes. Microsoft 365 A1 may be licensed for existing Windows devices. Customers will need to upgrade to Windows 10 Pro from Windows 7 or 8 to use Intune for Education.

#### 15. Does a school need anything else to connect Windows devices with Microsoft 365 A1 to other shared resources?

No. Everything a customer needs to connect shared resources using Azure Active Directory is included with Microsoft 365 A1.

#### 16. Whom does a customer contact with additional questions or technical support needs?

The CSP provider is the best point contact for additional questions and support.

#### 17. Where is more information available about Microsoft 365 A1?

Details on Microsoft 365 A1: <https://www.microsoft.com/en-us/education/management/default.aspx>

Microsoft 365 Education plan comparison page: <https://www.microsoft.com/en-us/education/buy-license/microsoft365/default.aspx>

Details on Intune for Education: <https://docs.microsoft.com/en-us/intune-education/what-is-intune-for-education>

Details on Windows for Education: <https://docs.microsoft.com/en-us/education/windows/>

#### 18. What are the differences between the Microsoft 365 Education suites?

		Microsoft 365 A1	Microsoft 365 A3	Microsoft 365 A5
		Per-Device	Per-User	Per-User
Collaboration & Learning	Office Online: web-based document editing	●	●	●
	Office client applications: <i>Word, Excel, PowerPoint, Outlook</i>		●	●
	Email & calendar, IM, persistent chat, Yammer	●	●	●
	Files & content management: <i>file storage, sharing, Groups, Planner</i>	●	●	●
	Minecraft: Education Edition		●	●
Inclusive Classroom Tools	Microsoft Teams with classroom experiences, PLC and Staff teams	●	●	●
	OneNote Class Notebook, Sway	●	●	●
	Learning Tools, Accessibility Checker, Office Lens	●	●	●
Voice, Video, and Meetings	Skype for Business	●	●	●
	Cloud PBX & PSTN Conferencing			●
Compliance	Legal Hold, eDiscovery search and export	●	●	●
	Advanced eDiscovery, Customer Lockbox, Advanced Data Governance			●
Management & Basic Security	Intune for Education	●	●	●
	School Data Sync, Data Loss Prevention, Office 365 Rights Management	●	●	●
	Office 365 A3: <i>Cloud App Security, Skype Meeting Broadcast, Delve, Bookings</i>		●	●
	EMS A3: <i>Intune for Education, AADP P1, AIPP P1, Advanced Threat Analytics</i>		●	●
	Windows Auto Pilot	●	●	●
	Windows 10 Education A3 <sup>1</sup>		●	●
Advanced Security, Analytics & Voice	Office 365 A5: <i>ATP, TI, Adv. Comp., Power BI Pro, MyAnalytics</i>			●
	EMS A5: <i>AADP P2, AIPP P2, Cloud App Security</i>			●
	Windows 10 Education A5 <sup>1</sup> : <i>Windows Defender ATP</i>			●
Server & CAL Benefits <sup>2</sup>	Productivity Server Licenses & CALs (Exchange, SharePoint, Skype for Business, etc.)		●	●
	Windows Server CALs		●	●
	System Center Config CML		●	●
	System Center Endpoint Protection		●	●

<sup>1</sup>In CSP, the Windows component will not include a software download of Windows 10 Education; the initial option will be to deploy Windows 10 Enterprise via AAD enablement.

<sup>2</sup>In EES, Microsoft 365 A3 & A5 will offer the same on premises benefits as Education Desktop w/ ECAL, plus more (e.g. server licenses) enabling customers to continue to deploy on premises if preferred. On premises benefits will not be available in CSP.

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