

# LICENSING SCHOOL

## Lessons in Licensing

### Licensing and Buying Microsoft Azure Services

#### Overview

This course teaches you how the Microsoft Azure Services are licensed and how customers can purchase and manage them through the Enterprise Agreement (EA), Server and Cloud Enrolment (SCE), and Microsoft Products and Services Agreement (MPSA).

#### Agenda

- Introduction to Azure
  - What is Azure?
  - An overview of licensing Azure
- Azure Plans
  - Understanding the Azure Plans
  - How to purchase Azure Plans
  - Availability
- Azure Services
  - Using quarterly payments with the SCE and MPSA
  - Using Monetary Commitment with the SCE and EA
- The Azure Enterprise Portal
  - Accessing the portal
  - Managing Enrolments
  - Usage and Spend Information

#### Why Should I Attend?

Keeping up to date with the latest changes in licensing is hard work – attending this course is the most efficient (and fun!) way of learning everything you need to know about licensing and buying the Microsoft Azure Services

#### Course Formats

This course is available as:

- ✓ A classroom-delivered session – why not choose some additional sessions to make a full day's training?
- ✓ An online session

#### Course Attendees

- ✓ This course is suitable for Licensing and Software Asset Management professionals in both customer and partner organisations

#### Duration

- ✓ 1.5 hours (classroom) or 1 hour (online)

#### Pre-Requisites

- ✓ No prior knowledge of Azure or its licensing is required for this course, but a good basic knowledge of Microsoft licensing is useful

#### Course Notes

- ✓ All attendees receive a copy of our "Quick Lessons in Licensing: Licensing and Buying Microsoft Azure Services" booklet / Kindle book

#### Certificate of Competence

- ✓ After the training, an online test is available for attendees to check their knowledge. Successful candidates receive a certificate of competence



#### What our customers say about Licensing School training

*"Louise de-mystifies Microsoft licensing through clear explanations, graphics and diagrams in a fun learning environment."*

*Carla McPherson, Principal Consultant, Spinnaker Red Ltd*

*"The best Microsoft licensing course I have been on - refreshingly engaging."*

*Rory Canavan, Owner, SAM Charter*

#### Book your Place

In-depth and specialised courses are also available.

Check [www.licensing-school.co.uk/training](http://www.licensing-school.co.uk/training) for full agendas and pre-requisites

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