

LICENSING SCHOOL

Lessons in Licensing

Licensing and Buying
Microsoft Dynamics CRM 2016

Overview

This course teaches you how both CRM Server 2016 and CRM Online are licensed and the options customers have for purchasing them through the Microsoft Volume Licensing agreements.

Agenda

- Introduction to Microsoft Dynamics CRM 2016
 - CRM Server 2016
 - CRM Online
- CRM Server 2016
 - The Server/CAL model
 - Software dependencies
- CRM Online
 - User Subscription Licences
 - Dual access rights
- Expanding a CRM 2016 deployment
 - Additional services (Social Engagement etc)
 - Increasing capacity for storage
- Moving to CRM Online
 - Step Up and Add-on USLs
 - Transitions
- CRM Support options
- Availability through the Volume Licensing agreements

Why Should I Attend?

Keeping up to date with the latest changes in licensing is hard work – attending this course is the most efficient (and fun!) way of learning everything you need to know about licensing and buying CRM Server 2016 and CRM Online

Course Formats

This course is available as:

- ✓ A classroom-delivered session – why not choose some additional sessions to make a full day's training?
- ✓ An online session

Course Attendees

- ✓ This course is suitable for Licensing and Software Asset Management professionals in both customer and partner organisations

Duration

- ✓ 1.5 hours (classroom) or 1 hour (online)

Pre-Requisites

- ✓ No prior knowledge of CRM or its licensing is required for this course, but a good basic knowledge of Microsoft licensing is useful

Course Notes

- ✓ All attendees receive a copy of our "Quick Lessons in Licensing: Licensing and Buying Microsoft Dynamics CRM 2016" booklet / Kindle book

Certificate of Competence

- ✓ After the training, an online test is available for attendees to check their knowledge. Successful candidates receive a certificate of competence



What our customers say about Licensing School training

"Louise de-mystifies Microsoft licensing through clear explanations, graphics and diagrams in a fun learning environment."

Carla McPherson, Principal Consultant, Spinnaker Red Ltd

"The best Microsoft licensing course I have been on - refreshingly engaging."

Rory Canavan, Owner, SAM Charter

Book your Place

In-depth and specialised courses are also available.

Check www.licensing-school.co.uk/training for full agendas and pre-requisites

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