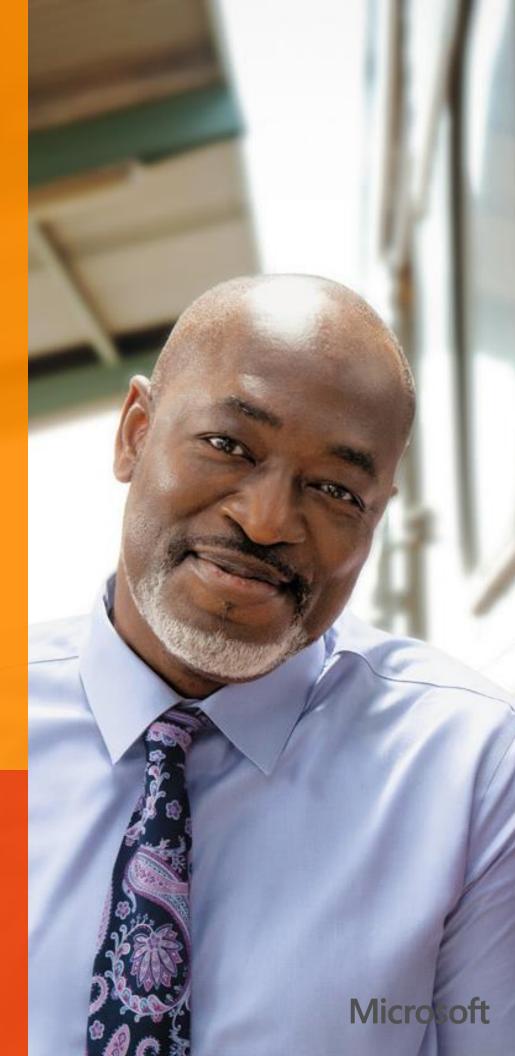
Microsoft Dynamics GP 2015

Licensing Guide



Microsoft Dynamics GP

Using This Guide

Use this guide to improve your understanding of how to license Microsoft Dynamics GP 2015 under the Perpetual Licensing model. It does not apply to Microsoft Dynamics NAV, Microsoft Dynamics AX, Microsoft Dynamics SL, or prior versions of Microsoft Dynamics GP. This guide is not intended to influence the choice of Microsoft Dynamics products and services. The examples presented in this guide are illustrative. Microsoft Corporation reserves the right to review and/or update the existing version of this document without any advance notice.

For help determining the right technology solution for any given organization, including the license requirements for a specific product or scenario, consult with your Microsoft Dynamics Certified Partner or your Microsoft account team.

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License Keys vs. License Entitlements

An important distinction to make is between license keys (activation keys) and license entitlements. You use license keys to activate the Microsoft Dynamics software. License entitlements are what you are entitled to run and use based on the licenses you have acquired as described in the SLT.

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Overview of Microsoft Dynamics GP 2015 Licensing Requirements

Microsoft Dynamics GP 2015 licensing is designed to help small and midsize businesses jumpstart their financial insights and distribution management and then easily extend into all functional areas.

The two license models available for Microsoft Dynamics GP 2015 provide customers with a simplified, yet flexible, purchase experience. The entire solution can be licensed with as little as one and as much as five core components: The Starter Pack, the Extended Pack, the Full User, the Limited User, and the Self-serve User*. Additional functionality components may also be available.

* Self-serve User only available in the Perpertual Licensing model

With Microsoft Dynamics GP 2015, you must license:

- The solution functionality; and
- Access to the solution functionality by your users

Licensing the Solution Functionality

Microsoft Dynamics GP 2015 functionality is delivered through the Starter Pack and the Extended Pack.

The required **Starter Pack** gives you core financials and distribution functionality to help you:

- Gain control and insights over your finances
- Manage sales items and materials in a distribution environment
- Provide licensed users a singular view of the business from virtually anywhere through a variety of devices

The optional and additive **Extended Pack** adds functionality that integrates core financials and distribution management capabilities with industry specific functionality extensions such as:

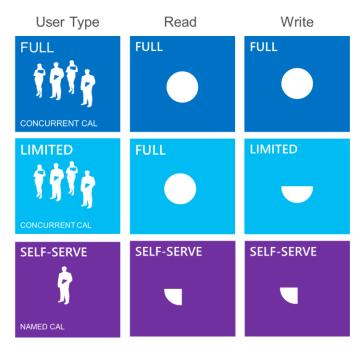
- Manufacturing to support and control the manufacturing environment
- Advanced Supply Chain Management for extended distribution
- Project Accounting to manage the billables generated by consultants
- Field Service

Note: Licenses for additional software required to run the solution, such as Microsoft Windows Server, Microsoft SQL Server, and Microsoft SharePoint Server, are <u>not</u> included with the Starter Pack, the Extended Pack, or any of the access licenses. You need to license any additional software according to their applicable license terms. See <u>Licenses for Additional Software</u> for more information.

Licensing User Access to the Solution Functionality

Users accessing the solution must be defined according to the type of access they need: Full or Limited.

Figure 1: Full vs. Limited vs. Self-serve User Licenses



Full Users receive unrestricted direct or indirect access to all of the functionality in the licensed server software including setting-up, administering, and managing all parameters or functional processes across the ERP Solution. Full Users require more write capabilities that those available to Limited Users.

Limited Users get restricted access to the ERP Solution to complete only the following tasks:

- "Read" access to any data contained in the ERP solution through any client; and
- "Write" access (i) as a Self-serve User, or (ii) to the ERP Solution through non-Microsoft created windows.

Self-serve Users may only access the ESS Employee, the ESS PTE Employee, and the ESS Purchase Requester security role IDs, for the purpose of entering and retrieving their own personlized data. Self-serve Users are only available in the Perpetual Licensing model.

Any access beyond the limitations of a Limited User or a Self-serve User requires Full User access.

When assigning security rights to users, the system administrator will designate them as Full Users or Limited Users. In the case of Self-serve Users, the administrator will need to restrict user access to the three authorized security role IDs.

Access License Types

Microsoft Dynamics GP 2015 offers three types of access licenses: **Concurrent Client Access Licenses (CALs)**, only available under the Perpetual Licensing model, **User Client Access Licenses (CALs)**, only available under the Perpetual Licensing model, and **User Subscription Access Licenses (SALs)**, only available under the Subscription Licensing model.

Concurrent CALs are licenses that allow any user to access the ERP solution. The number of concurrent CALs licensed refers to the maximum number of users that may access the ERP solution simultaneously. You may select the Full CAL or Limited CAL as concurrent CAL types.

User CALs are licenses that are specific to each user and may not be shared with other users. The Self-

serve CAL is the only user CAL type.

User SALs, only available in the Subscription Licensing model, grant individual users the right to access the application irrespective of the number of users simultaneously accessing the application. Unlike Concurrent CALs, a unique User SAL must be assigned to each individual user that will access the solution functionality. SALs are specific to an individual and cannot be shared.

Refer to the <u>Perpetual Licensing and Subscription Licensing Models</u> section later in this document for additional details.

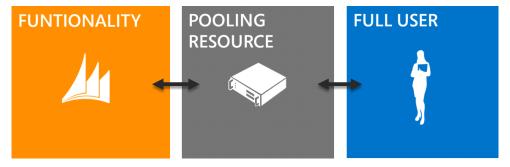
Multiplexing

Multiplexing is the use of hardware or software (including manual procedures) to reduce the number of users that directly access the Microsoft Dynamics ERP solution by pooling connections. Multiplexing does not reduce the number of Access Licenses required. Any user that directly or indirectly reads from or writes to the ERP solution's database in real-time mode or via batch whether connecting individually or through a data consolidation process must be licensed with the appropriate access license type in compliance with the Software License Terms.

Note: Licensed users may manually rekey information (coming from non-licensed users) into the Microsoft Dynamics ERP solution. This scenario is not considered to be multiplexing.

Figure 2: Multiplexing

Multiplexing does not reduce the number of user licenses required.



Licensing Models

Microsoft Dynamics GP 2015 is licensed through one of two licensing models: Perpetual Licensing and Subscription Licensing.

With **Perpetual Licensing**, you license the software with permanent usage rights. So, you can use the version of the software you licensed for as long as you choose. Perpetual Licensing might be for you if you prefer an upfront investment or if you want to manage the solution internally, and will run the software on your premises (or, subject to license mobility rights, have it hosted by a third party Infrastructure as a Service [laaS] provider acting as your agent).

With **Subscription Licensing**, you license Software as a Service (SaaS) from your partner and, as such, you receive non-perpetual rights to use the software during the term of your agreement with your SaaS provider, secured by periodic payments. This model lowers your initial licensing costs and provides you with the flexibility to increase or decrease subscription license counts from one subscription term to the next. You can use Subscription Licensing when you want to have the ERP solution hosted and managed as Software as a Service (SaaS) by your partner or any third party. Alternatively, the software may be

deployed on your premises, provided that your Microsoft Dynamics GP partner provides day-to-day management services and maintains sole control over the solution.

There are significant licensing differences between Perpetual Licensing and Subscription Licensing, as illustrated below.

Figure 3: Perpetual and Subscription Licensing at-a-glance

	Perpetual	Subscription
Self-managed, on-premises deployment	✓	
Self-managed, hosted deployment (laaS)*	✓	
Partner-managed, on-premises deployment		~
Partner-managed, partner-hosted deployment (SaaS)		✓
Own your licenses	✓	
Lease your licenses		✓
Concurrent access licenses	*	
Per User access licenses		✓

^{*}Requires an active enhancement Plan

Perpetual Licensing

With Perpetual Licensing, you license the desired solution functionality and access to that functionality is secured by licensing access licenses.

Licensing the Solution Functionality under Perpetual Licensing

It is now easy for small and midsize businesses to quickly and affordably get started with Perpetual Licensing. The Starter Pack gives customers all application setup utilities, provides usage rights to core Financials and Distribution functionalities, plus includes the first three Full Concurrent CALs. You need only one Starter Pack license per ERP Solution deployment—even if your installation is deployed over multiple servers as long as you own those servers and that they are in the same physical location. For many organizations, the Starter Pack is the only Microsoft Dynamics license component they will need.

Figure 4: Starter Pack



If you want to deploy some of the advanced functionality delivered by Microsoft Dynamics GP 2015, you can license the optional and additive Extended Pack.

When you license the Extended Pack, the first three Full Concurrent CALs included in the prerequisite Starter Pack also get access to all of the advanced functionality.



If you have more than three Full Users that need to access the solution functionality at the same time, you must acquire additional Full Concurrent CALs beyond the first three included with the Starter Pack.

Deploying Your Self-Managed Solution in an laaS Environment

If you have an active enhancement plan, you have the licensing flexibility you need to manage your own solution, but deploy it in an Infrastructure as a Service (laaS) environment, such a Microsoft Azure. Through the License Mobility rights included with your enhancement plan, you may reassign your ERP solution licenses to:

- Any servers running physical operating system environments (OSEs) or virtual OSEs dedicated to you and located within the same Server Farm as often as needed, or
- From one Server Farm to another, but not on a short-term basis (i.e., not within 90 days of the last assignment).

Also, please note that SQL Server Runtime Use licenses, offered in Order Central, do not qualify for License Mobility rights. So, if you are deploying your ERP solution in an laaS environment, you will be required to license SQL through other licensing programs.

"Server Farm" means a single data center or two data centers each physically located:

- In a time zone that is within four hours of the local time zone of the other (Coordinated Universal Time (UTC) and not DST), and/or
- Within the European Union (EU) and/or European Free Trade Association (EFTA).

Licensing User Access under Perpetual Licensing

Under Perpetual Licensing, you license Full access to the solution with Full Concurrent CALs, Limited access to the solution with Limited Concurrent CALs, and Self-serve access to the solution with Self-serve User CALs. When assigning security rights to users, the system administrator will designate each user as a full user or a limited user. In the case of Self-serve Users, the administrator will need to restrict access for those users to the three authorized security role IDs.

Microsoft Dynamics GP 2015 contains two concurrency "counters"— one for Full Users and another one for Limited Users—to help you make sure that the number of users concurrently logged into the solution

does not exceed your licensed number of Full and Limited Concurrent CALs. When a user attempts to log in, they will automatically be routed through the appropriate counter based on their assigned user type. If the maximum number of licensed concurrent users has already been reached, the user will not be able to log in until someone logs out.

Note: Please note that users accessing the application indirectly, such as through a third party application, require to be licensed with and consume the appropriate CAL type, even if those users are not directly logging into the ERP solution. The responsibility for ensuring proper concurrency usage falls to the third party application provider.

Subscription Licensing

Under Subscription Licensing, the Solution Functionality and User Access is licensed through three Subscriber Access Licenses (SALs):

- **Standard User SAL** is a required SAL that entitles the licensed user to perform Full User tasks across the ERP Solution using all of the functionality included in the Starter Pack. Every Full User requires a Standard User SAL. The Standard User SAL grants all licensed users the right to use the functionality contained in the Starter Pack.
- **Extended Use Additive SAL** is an optional functionality license type, additive to the Standard SAL, which expands the rights of all licensed users to perform tasks using all of the functionality in the Extended Pack. The Extended Use Additive SAL grants all licensed users the right to use the functionality contained in the Extended Pack as long as every Full User licensed with a Standard User SAL is also licensed with an Extended Use Additive SAL.
- **Limited User SAL** is an optional access license type that entitles the licensed user to perform Limited User tasks across the ERP Solution using the same functionality footprint available to the Full Users. Every Limited User requires a Limited User SAL.

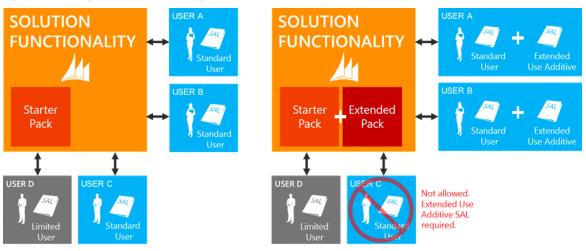
Refer to <u>Appendix B: Microsoft Dynamics GP 2015 for Subscription Functionality</u> for a list of the included functionality in the Starter Pack and Extended Pack.

Choosing the Appropriate SAL Type

To choose the appropriate SAL type, determine the functionality you require for the ERP solution. If you require only the functionality included in the Starter Pack, then license Standard User SALs (or a combination of Standard User SALs and Limited Use SALs). If you also require the functionality of the Extended Pack, then license Extended Use Additive SALs for all Standard User SALs.

Note: You must license Extended Use Additive SALs in the same quantity as Standard User SALs.

Figure 6: Choosing the appropriate SAL type



Note: Microsoft Dynamics GP 2015 includes at no charge one SAL for an External Accounting User using the client software only for the sole purpose of providing supplemental professional accounting or bookkeeping services related to the auditing process, and one SAL for a System Administor User for an employee of your Microsoft Dynamics partner to manage your application and provide support.

Subscription Licensing Term

Microsoft Dynamics GP 2015 is licensed on a monthly basis, giving you the flexibility to adapt your SAL counts from one month to the next as required by your changing business trends.

When adding SALs, the cost of the license will be pro-rated based upon the time remaining in the current month's term based on a standardized 30 day month. So, for example, if there are 10 days left until the end of the term, you will pay the monthly charge divided by 30 times 10. When removing SALs, the reduced SAL count takes effect at the start of the subsequent monthly term.

The only commitment for Subscription Licensing is a monthly term so, except for having to let your subscription run its course until the end of the current month's term, you can cancel at any time without any penalties.

Enhancement Plan Benefits

Your Microsoft Dynamics solution puts you at the top of your game—and your Microsoft Dynamics service plan keeps you there. It's what you need to stay compliant, stay competitive, and get the greatest value from your solution over time. Your plan, along with the services your Microsoft Dynamics partner provides, will give you the winning combination for success!

- License Mobility Rights**: Deployment flexibility for the Perpetual Licensing model that enables you to manage your own solutionyet host it in an Infrastructure as a Service (laaS) environment, such as Microsoft Azure.
- Optimizing ongoing value: Access to new version upgrades, features, and innovative capabilities help customers remain compliant and competitive—and stay on the leading edge of technology.
- **Protecting your investment:** Ready access to service packs and hotfixes keep customer's solution up-to-date and running at peak performance levels. Microsoft ensures support throughout the

solution's life cycle, and the Microsoft product roadmap helps customers plan for the future.

- **Increasing business productivity**: Self-support tools and training through CustomerSource empower customers to increase productivity and manage complex business challenges.
- Offering powerful flexibility: Customers decide the level of help they need, with a rich self-help knowledge base, tremendous training resources, an online community of users, and 1:1 help from Microsoft experts.

If you license your solution under the Perpetual Licensing model, additional Customer Support offerings may be available in your region. For information on the availability of the Advantage Plus Plan, or for more detailed information on the benefits, visit http://www.microsoft.com/dynamics/customer/en-us/service-plans.aspx.

Licenses for Additional Software

Licenses for additional software that may be required for the solution—such as Microsoft Windows Server, Microsoft SQL Server, and Microsoft SharePoint Server—and their corresponding Access Licenses are not included with the Microsoft Dynamics GP 2015 licenses. You must acquire any necessary licenses for these additional products under the licensing model for the particular product (which may be different than the model used for Microsoft Dynamics GP 2015). To learn more or acquire licenses for additional software, find and contact a Microsoft Volume Licensing partner via the following link: http://www.microsoft.com/licensing/how-to-buy/how-to-buy/spx.

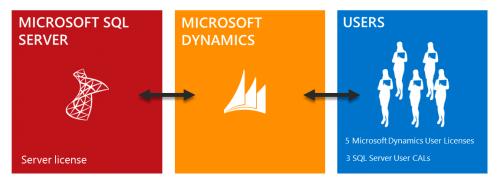
Figure 7: Licenses for Additional Software are not included with Microsoft Dynamics GP licenses



^{**} License mobility rights do not apply to Microsoft SQL Server Runtime Use product licensed from Order Central

Figure 8: SQL Server Licenses Acquired through EA

In this example, five users are accessing the Microsoft Dynamics ERP solution, which is connecting to a SQL Server database. SQL Server is being licensed through a server/CAL model, so the customer requires the appropriate SQL Server licenses and CALs. Because SQL Server CALs are also licensed on a Named User (or device) basis, each user (or device) requires a SQL Server CAL along with the Microsoft Dynamics User subscription license.



For more information about licensing SQL Server, refer to http://www.microsoft.com/sqlserver/en/us/get-sql-server/how-to-buy.aspx .

Licenses for other products required for the solution must be acquired separately in accordance with the applicable licensing requirements for these products.

Additional Resources

Microsoft Dynamics Website

Learn about what Microsoft Dynamics solutions can do for your organization and how to get started. http://www.microsoft.com/dynamics/en/us/default.aspx

Software License Terms

Get specific product license terms.

Microsoft Dynamics GP Pricing and Licensing on PartnerSource

CustomerSource

Microsoft Dynamics CustomerSource is a password-protected site for customers who use Microsoft Dynamics products. Included as a benefit of your service plan, CustomerSource allows you to search a powerful Knowledge Base for Microsoft Dynamics, view online training for Microsoft Dynamics, download updates, and find other timely information and resources virtually 24 hours a day. (Sign-in required.) http://www.microsoft.com/dynamics/en/us/customersource.aspx

Appendix A: Microsoft Dynamics 2015 Functionality Map

Starter Pack Functionality

Financial Management

General Ledger with AFA

Account Level Security

Cash Flow Management

Fixed Asset Management

Intercompany

National Accounts

Multicurrency Management

Analytical Accounting

Revenue/Expense Deferrals

Bank Reconciliation

Electronic Banking Suite

Safe Pay

Cashbook Bank Management

Electronic Bank Management

Electronic Reconciliation

Management

Payables Management

Receivables Management

Customer/Vendor Consolidations

Lockbox Processing

Refund Checks

Grant Management

Encumbrance Management

Field Level Security

Dynamics Process Server

BI & Reporting

Management Reporter Designer User

Analysis Cubes Library

Advanced Analysis Cubes Library

Management Reported Viewer User

Management Reporter Web Viewer

Business Analyzer App

SmartList Designer

SmartLists

Built In Excel Reports

Built In SQL Reporting Services Reports

SCM

Invoicing

Sales Order Processing w/ Adv Invoicing

Extended Pricing

Order Management

Inventory Control

Bill of Materials

Purchase Order Processing/Receivings

Landed Cost

PO Generator

Requisition Management

Time and Expense

Languages

Multiple Language Pricing

Config. and Dev.

Modifier with Visual Basic for Applications

Customization Site License

Integration Manager - Conversions

Connector for Microsoft Dynamics

Human Resource Mamt

Human Resources Unlimited Employees

Payroll (US) Unlimited Employees

Payroll (Canada) Unlimited Employees

Payroll Direct Deposit

Federal Magnetic Media

Payroll Connect

Position Control

Employee Profile

Employee Pay

Time Management (time and expense)

Time Management App

System

Web Client or Desktop Client

Workflow

Service Based Architecture

Identity Management

Extended Pack Functionality

Manufacturing Solutions

Manufacturing Bill of Materials

Manufacturing Order Processing

Manufacturing Suite

Master Production Scheduling

Materials Requirements Planning

Supply Chain Management

Extended Pricing

Advanced Distribution

Advanced Picking

Available to Promise

Returns Management

Field Service

Contracts Administration

Depot Management

Preventive Maintenance

Project Accounting

Project Accounting

Project Time

Project Expense

BI and Reporting

Microsoft Forecaster Unlimited

Additional Components

Customization Pack

Dexterity

Integration Suite

eConnect

Web Services

Integration Manager

Customization Suite

Extended Human Resource and Payroll

Advanced HR

Advanced Payroll

PTO Manager

Benefits Self Service (New)

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